

1. *The Community*

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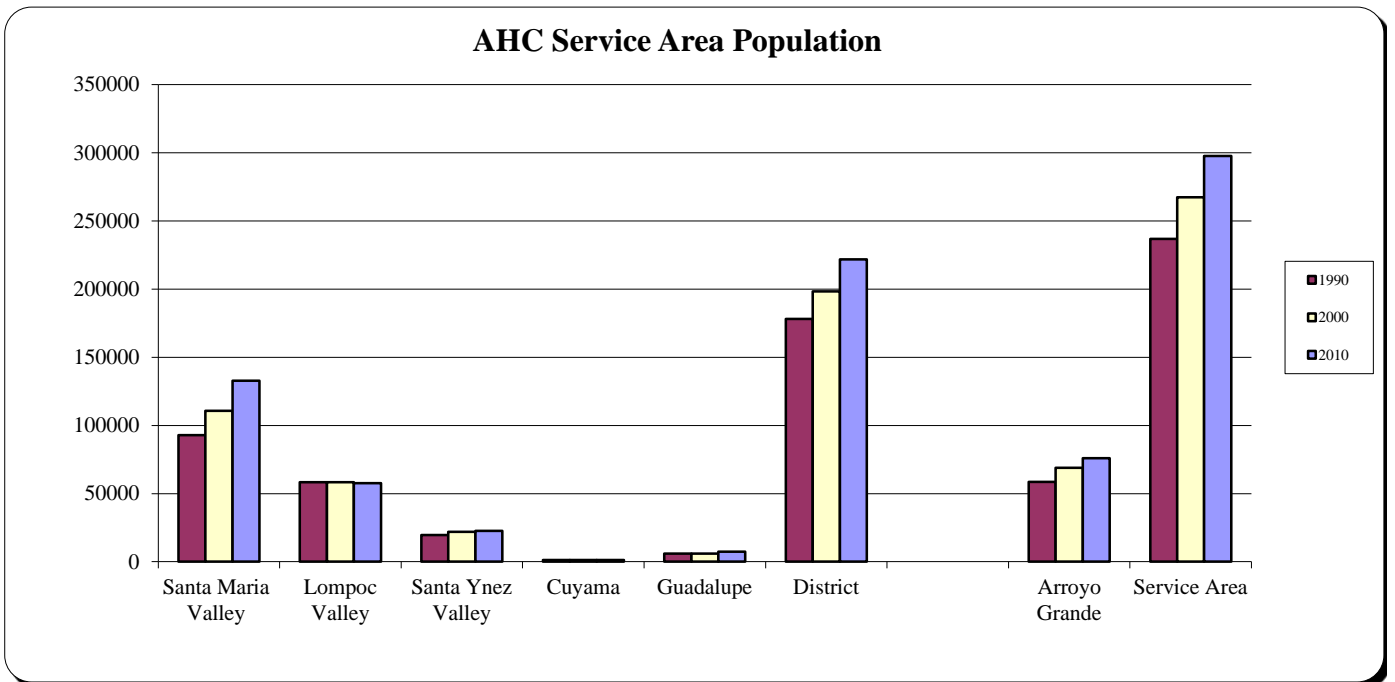
US Census Divisions in the AHC District

Population Totals								
	Santa Maria Valley	Lompoc Valley	Santa Ynez Valley	Cuyama	Guadalupe	District	Arroyo Grande	Service Area
1990	92993	58447	19542	1206	6030	178218	58659	236877
2000	110773	58301	21859	1349	6063	198345	68960	267305
2010	132726	57742	22670	1245	7345	221728	76029	297757

Percent Changes								
	Santa Maria Valley	Lompoc Valley	Santa Ynez Valley	Cuyama	Guadalupe	District	Arroyo Grande	Service Area
1990-2000	19.1%	-0.2%	11.9%	11.9%	0.5%	11.3%	17.6%	12.8%
2000-2010	19.8%	-1.0%	3.7%	-7.7%	21.1%	11.8%	10.3%	11.4%

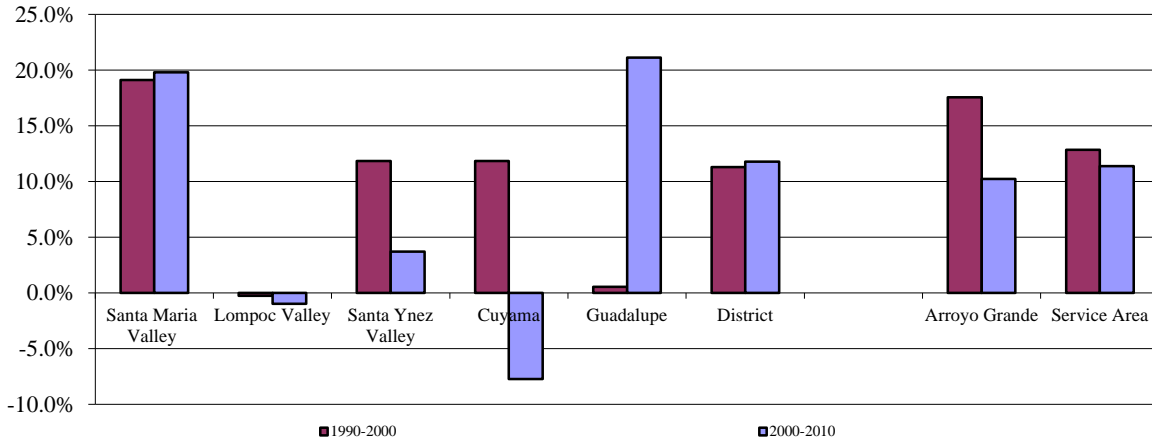
Numeric Changes								
	Santa Maria Valley	Lompoc Valley	Santa Ynez Valley	Cuyama	Guadalupe	District	Arroyo Grande	Service Area
1990-2000	17780	-146	2317	143	33	20127	10301	30428
2000-2010	21953	-559	811	-104	1282	23383	7069	30452

These data reflect population totals for census divisions in the AHC district and service areas (including unincorporated areas).

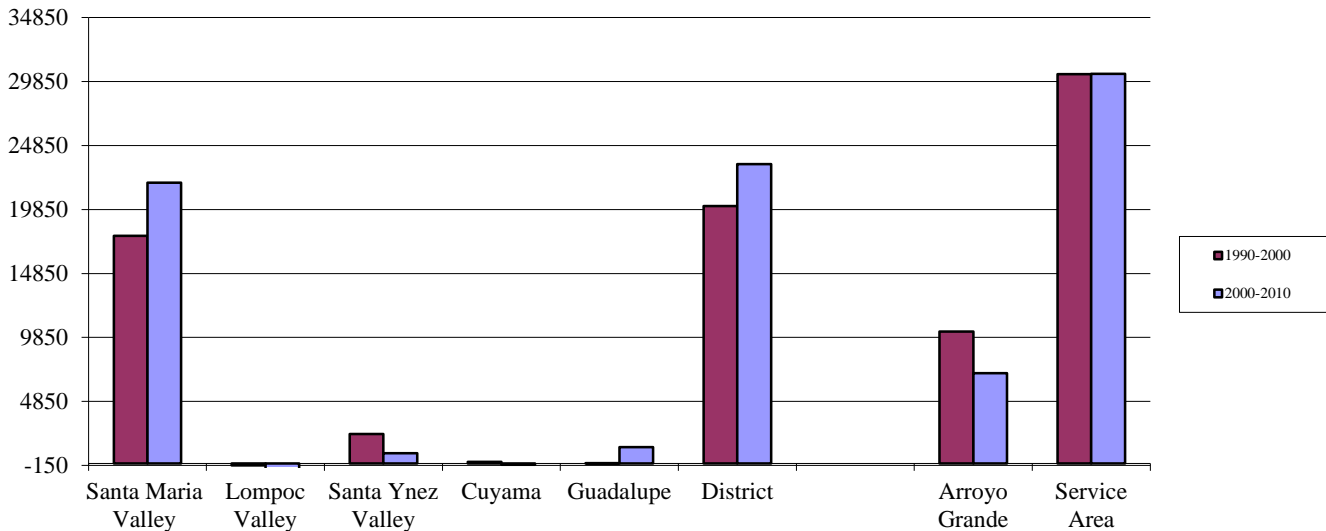


US Census Divisions in the AHC District

AHC Service Area Population Percent Changes



AHC Service Area Population Growth

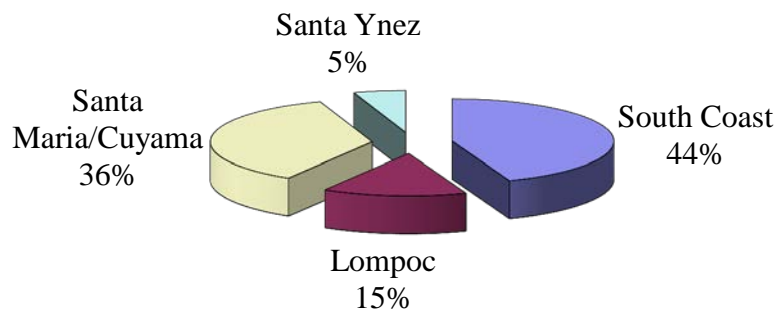


Over the ten year period between 1990 and 2000 district population increased 11 percent. Between 2000 and 2010 district population increased 12 percent. District population now stands at 221,728. Including the Arroyo Grande census division, service area population total is 297,757 -- an 11 percent increase over 2000. Santa Maria Valley experienced a 20 percent population increase over the past ten years while Lompoc Valley population remained flat. As indicated on the next page, Santa Maria Valley is expected to grow 27.5 percent over the next ten years, Lompoc Valley is expected to grow by 18 percent, and Santa Ynez is expected to grow by 24 percent.

Population Forecast

	2010	2015	2020	2025	2030	2035	2040
Lompoc Valley	61,300	62,700	64,300	65,800	67,300	68,900	70,500
City of Lompoc	43,300	44,400	45,700	46,900	48,200	49,500	50,700
Lompoc CCD - uninc	18,000	18,300	18,600	18,900	19,100	19,400	19,800
Santa Maria Valley	130,000	138,500	147,000	155,400	158,200	160,000	161,900
City of Santa Maria	95,000	102,300	109,500	116,700	118,300	118,900	119,400
SM CCD - Uninc	35,000	36,200	37,500	38,700	39,900	41,100	42,500
Guadalupe	7,600	8,500	9,300	10,200	11,000	11,900	12,700
City Guadalupe	7,100	8,000	8,800	9,600	10,400	11,200	12,000
Guadalupe -- Uninc	500	500	500	600	600	700	700
Santa Ynez Valley	21,800	25,200	26,900	27,400	27,300	27,500	27,600
City of Solvang	5,600	5,800	5,900	6,000	6,200	6,400	6,600
SY CCD - Uninc	13,500	14,000	14,300	14,300	14,300	14,300	14,300
City of Buellton	4,900	5,300	5,700	5,100	5,600	5,600	7,200
Cuyama	1,500	1,700	1,800	1,900	2,100	2,300	2,700
Total North County	222,200	236,600	249,300	260,700	265,900	270,600	275,400
Percent Change		6.5%	5.4%	4.6%	2.0%	1.8%	1.8%

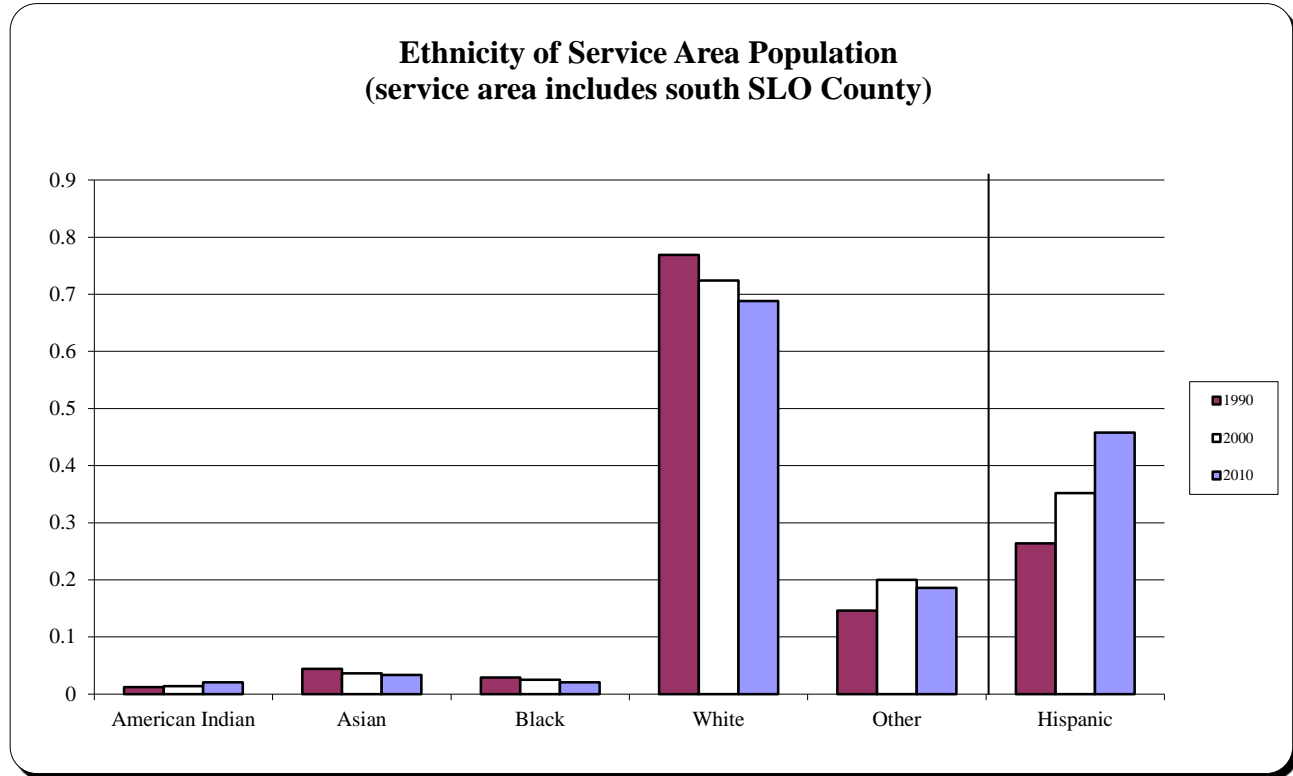
2040 Projected Population Distribution of Santa Barbara County



South Coast includes Carpenteria CCD and Santa Barbara CCD

Population in the north county is expected to increase by 24 percent by the year 2040. The unincorporated area of Orcutt is forecast to grow by 21 percent. Population in the south coast is expected to grow by 6 percent in 2040. By the year 2040, population in the north county will comprise 56 percent of Santa Barbara County Population

Ethnicity of Allan Hancock College Service Area



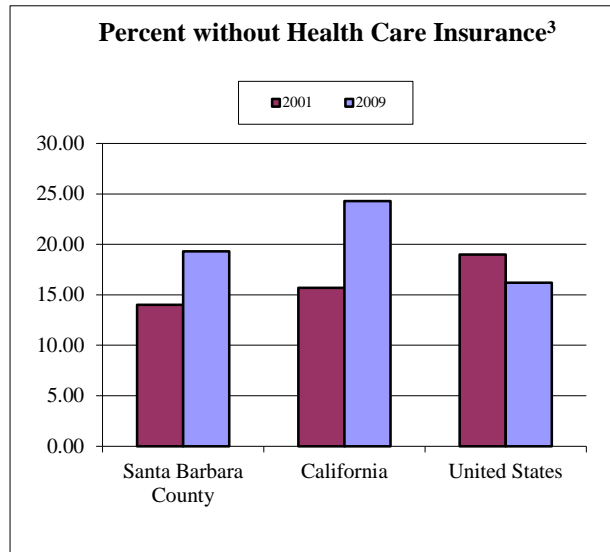
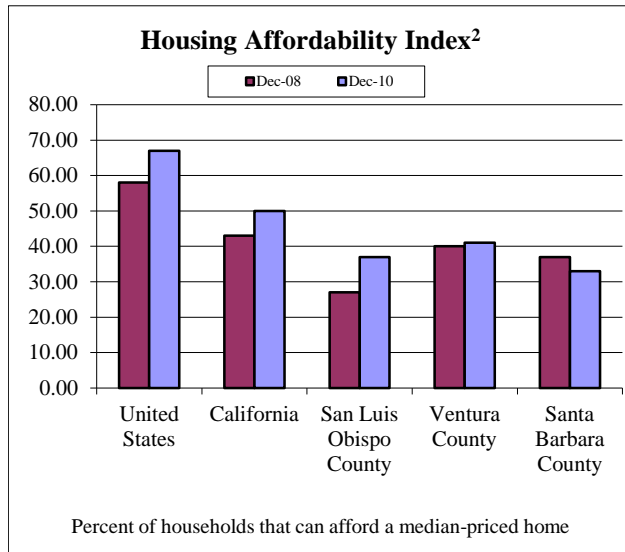
	SM Valley		Lompoc Valley		SY Valley		Guadalupe		Arroyo Grande	
Total population	132,726		57,742		22,670		7,345		76,029	
One race	126,192		54,342		21,951		6,884		72,746	
White	82,530	62%	37,547	65%	19,186	85%	3,537	48%	61,327	81%
Black or African Amr.	2,116	2%	3,130	5%	142	1%	78	1%	674	1%
Native Am and Alaska Native	6,244	5%	931	2%	424	2%	106	1%	2,287	3%
Asian	2,270	2%	2,301	4%	403	2%	286	4%	810	1%
Native Hawaiian and Pacific Isl	222	0%	280	0%	24	0%	6	0%	110	0%
Some other race	32,810	25%	10,153	18%	1,772	8%	2,871	39%	7,538	10%
Two or more races	6,534		3,400		719		461		3,283	

Hispanic or Latino		SM Valley		Lompoc Valley		SY Valley		Guadalupe		Arroyo Grande	
Total population		132,726		57,742		22,670		7,345		76,029	
Hispanic or Latino		79,491	60%	24,933	43%	5,706	25%	6,251	85%	19,488	26%
Not Hispanic or Latino		53,235	40%	32,809	57%	16,964	75%	1,094	15%	56,541	74%

2011 Population Characteristics

North Santa Barbara County¹

	Santa Maria	Lompoc	Guadalupe	North Santa Barbara County	Santa Barbara County
Income					
Est. Median Household Income	\$ 47,328	\$ 48,113	\$ 46,200	\$ 49,507	\$ 62,433
Est. Per Capita Income	\$ 17,792	\$ 20,000	\$ 16,349	\$ 36,422	\$ 29,754
HH Poverty Status					
Income Less than \$15,000	11.1%	12.2%	13.6%	10.8%	9.4%
Income \$15,000 - \$24,999	12.6%	10.7%	12.0%	11.3%	8.5%
Income \$25,000 - \$34,999	12.4%	12.4%	11.4%	11.6%	8.9%
Educational Level (age 25 +)					
Less than 9th grade	26.0%	12.8%	44.0%	20.7%	11.9%
Some High School, no diploma	11.4%	10.2%	11.6%	10.6%	7.2%
High School Grad (or GED)	22.1%	24.2%	20.4%	22.4%	17.9%
Some College	20.9%	26.0%	16.1%	22.7%	21.9%
Associate Degree	6.7%	9.9%	2.8%	8.1%	8.3%
Bachelor's Degree	8.7%	11.4%	3.4%	10.1%	19.4%
Graduate/Professional Degree	2.7%	4.2%	0.9%	3.8%	8.1%

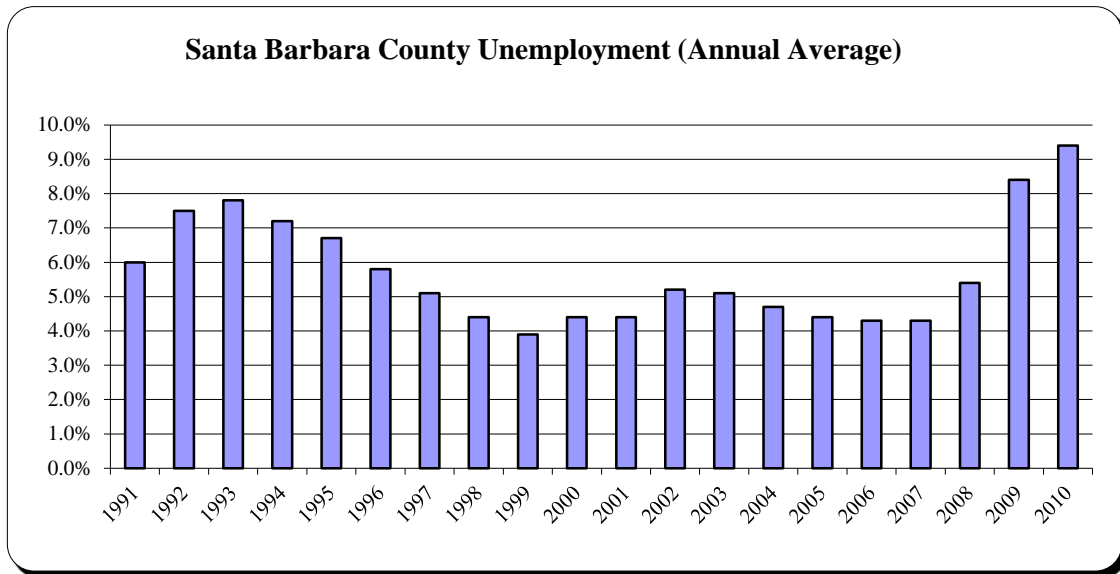


Sources: ¹UCSB Economic Forecast Project, *North Santa Barbara Economic Outlook 2011*

²California Association of Realtors <http://www.car.org/marketdata/data/haitraditional/>

³UCLA Center for Health Policy Research - *Health Policy fact sheet August 2010*

Employment Data



Local Employment (Number of Jobs)

	2002	2003	2004	2005	2006	2007	2008	2009
Santa Maria Employment								
All Sectors	33,700	34,300	34,800	35,200	35,000	35,300	35,600	34,700
% Change	0.6%	1.8%	1.5%	1.1%	-0.6%	0.9%	0.8%	-2.5%
Lompoc Employment								
All Sectors	16,800	17,100	17,400	17,600	17,400	17,600	17,800	17,300
% Change	0.6%	1.8%	1.8%	1.1%	-1.1%	1.1%	1.1%	-2.8%

Local Unemployment Rate

	2002	2003	2004	2005	2006	2007	2008	2009
Santa Maria								
Unemployment Rate	8.2	8.0	7.5	7.0	6.5	6.9	8.6	13.1
% change	17.1%	-2.4%	-6.3%	-6.7%	-7.1%	6.2%	24.6%	52.3%
Lompoc								
Unemployment Rate	9.3	9.1	8.6	7.9	7.3	7.9	9.8	14.8
% change	16.3%	-2.2%	-5.5%	-8.1%	-7.6%	8.2%	24.1%	51.0%

Top Fifty Occupations With the Fastest Growth in Santa Barbara County, 2008-2018

Occupation	Annual Averages		Absolute Change	Percent Change
	2008	2018*		
Info Security Analysts, Web Developers, Computer Network Architecture	320	450	130	40.6%
Cardiovascular Technologists and Technicians	50	70	20	40.0%
Physician Assistants	60	80	20	33.3%
Physical Therapist Aides	60	80	20	33.3%
Occupational/Physical Therapist Assistants/Aides	100	130	30	30.0%
Home Health Aides	870	1130	260	29.9%
Compensation, Benefits, and Job Analysis Specialists	140	180	40	28.6%
Compliance Officers, Except Agriculture	280	360	80	28.6%
Medical Scientists, Except Epidemiologists	220	280	60	27.3%
Self-Enrichment Education Teachers	330	420	90	27.3%
Fitness Trainers and Aerobics Instructors	520	660	140	26.9%
Pharmacy Technicians	380	480	100	26.3%
Surgical Technologists	120	150	30	25.0%
Respiratory Therapists	80	100	20	25.0%
Environmental Scientists, Including Health	90	110	20	22.2%
Training and Development Specialists	180	220	40	22.2%
Public Safety Dispatchers	90	110	20	22.2%
Separating and Filtering Machine Workers	180	220	40	22.2%
Farming, Fishing, and Forestry Supervisors	700	850	150	21.4%
Farming, Fishing, and Forestry Supervisors	740	890	150	20.3%
Chemical Engineers	50	60	10	20.0%
Clergy	50	60	10	20.0%
Chemistry Teachers, Postsecondary	50	60	10	20.0%
Health Technologists and Technicians, All Other*	50	60	10	20.0%
Interpreters and Translators	50	60	10	20.0%
Coaches and Scouts	250	300	50	20.0%
Nursing, Psychiatric, and Home Health Aides	2080	2490	410	19.7%
Personal Financial Advisors	460	550	90	19.6%
Life Scientists	410	490	80	19.5%
Instructional Coordinators	310	370	60	19.4%
Dental Assistants	670	800	130	19.4%
Software Developers, Applications	570	680	110	19.3%
Registered Nurses	2240	2670	430	19.2%
Personal and Home Care Aides	2870	3400	530	18.5%
Family and General Practitioners	110	130	20	18.2%
Nursing Instructors and Teachers, Postsecondary	110	130	20	18.2%
Medical Assistants	830	980	150	18.1%
Customer Service Representatives	1620	1,910	290	17.9%
Art, Drama, and Music Teachers, Postsecondary	170	200	30	17.6%
Market Research Analysts and Marketing Specialists	340	400	60	17.6%
Software Developers, Systems Software	890	1040	150	16.9%
Helpers, Carpenters	60	70	10	16.7%
Mixing and Blending Machine Workers	60	70	10	16.7%
Painters, Transportation Equipment	60	70	10	16.7%
Computer-Controlled Machine Tool Operators	60	70	10	16.7%
Woodworking Machine Workers, Except Sawing	60	70	10	16.7%
Business Teachers, Postsecondary	120	140	20	16.7%
Environmental Technicians, Including Health	120	140	20	16.7%
Tax Examiners, Collectors, and Revenue Agents	60	70	10	16.7%
Education/Training/Library Workers, All Other	180	210	30	16.7%
TOTAL OF THESE OCCUPATIONS	20,470	24,720	4,250	20.8%

*Projected Employment

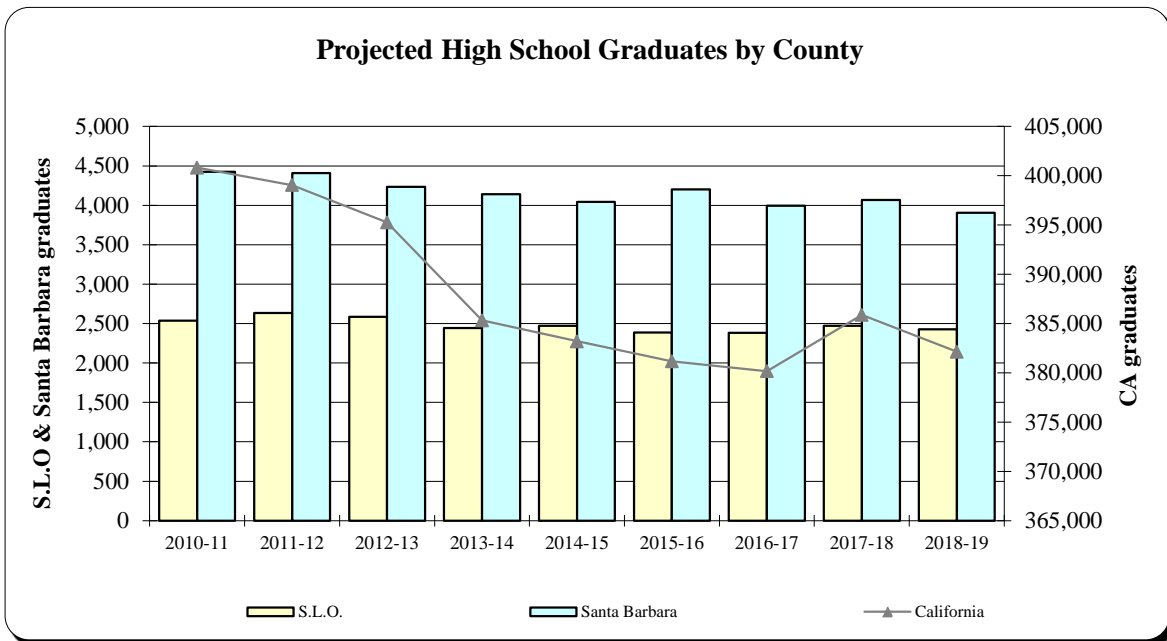
Public School Enrollment

PROJECTED CALIFORNIA GRADED K-12 SCHOOL ENROLLMENT BY COUNTY BY SCHOOL YEAR

	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19
S.L.O.	34,266	34,462	34,666	34,795	34,958	35,244	35,615	36,015	36,333
% change	-1.1%	0.6%	0.6%	0.4%	0.5%	0.8%	1.1%	1.1%	0.9%
Santa Barbara									
Barbara	4,427	4,409	4,236	4,139	4,045	4,202	3,995	4,066	3,904
% change	-93.3%	-0.4%	-3.9%	-2.3%	-2.3%	3.9%	-4.9%	1.8%	-4.0%
California	6,210,692	6,217,883	6,240,414	6,251,009	6,252,179	6,243,134	6,248,036	6,259,598	6,270,138
% change	-0.2%	0.1%	0.4%	0.2%	0.0%	-0.1%	0.1%	0.2%	0.2%

PROJECTED CALIFORNIA PUBLIC HIGH SCHOOL GRADUATES BY COUNTY BY SCHOOL YEAR

	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19
S.L.O.	2,535	2,635	2,584	2,442	2,473	2,388	2,381	2,470	2,428
% change	-2.2%	3.9%	-1.9%	-5.5%	1.3%	-3.4%	-0.3%	3.7%	-1.7%
Santa Barbara									
Barbara	4,427	4,409	4,236	4,139	4,045	4,202	3,995	4,066	3,904
% change	10.7%	-0.4%	-3.9%	-2.3%	-2.3%	3.9%	-4.9%	1.8%	-4.0%
California	400,822	399,050	395,271	385,311	383,199	381,171	380,165	385,887	382,142
% change	5.4%	-0.4%	-0.9%	-2.5%	-0.5%	-0.5%	-0.3%	1.5%	-1.0%



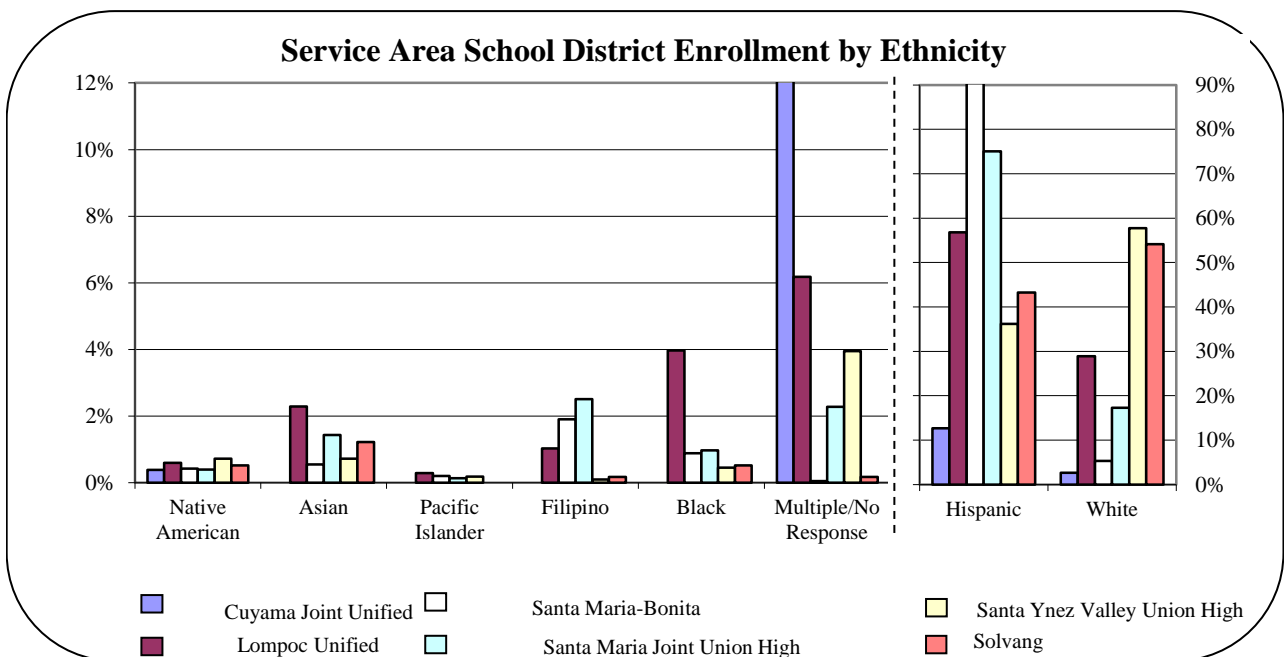
Feeder high schools to Allan Hancock College are primarily from north Santa Barbara County and south San Luis Obispo County. The number of graduates is expected to gradually decline each year after 2009-2010.

Ethnicity of Service Area School Districts

2009-2010

Ethnicity	Cuyama Joint Unified		Lompoc Unified		Santa Maria-Bonita	
	N	%	N	%	N	%
Native American	1	0.38%	60	0.59%	58	0.42%
Asian	0	0.00%	231	2.28%	75	0.54%
Pacific Islander	0	0.00%	29	0.29%	27	0.20%
Filipino	0	0.00%	104	1.03%	262	1.90%
Black	0	0.00%	402	3.97%	122	0.88%
Multiple/No Response	220	84.29%	626	6.18%	6	0.04%
Hispanic	33	12.64%	5749	56.78%	12503	90.69%
White	7	2.68%	2924	28.88%	734	5.32%
Total	261	100.00%	10125	100.00%	13787	100.00%

Ethnicity	Santa Maria Joint Union High		Santa Ynez Valley Union High		Solvang	
	N	%	N	%	N	%
Native American	30	0.39%	8	0.72%	3	0.52%
Asian	109	1.43%	8	0.72%	7	1.22%
Pacific Islander	10	0.13%	2	0.18%	0	0.00%
Filipino	191	2.51%	1	0.09%	1	0.17%
Black	74	0.97%	5	0.45%	3	0.52%
Multiple/No Response	173	2.27%	44	3.95%	1	0.17%
Hispanic	5708	75.03%	403	36.18%	249	43.23%
White	1313	17.26%	643	57.72%	312	54.17%
Total	7608	100.00%	1114	100.00%	576	100.00%

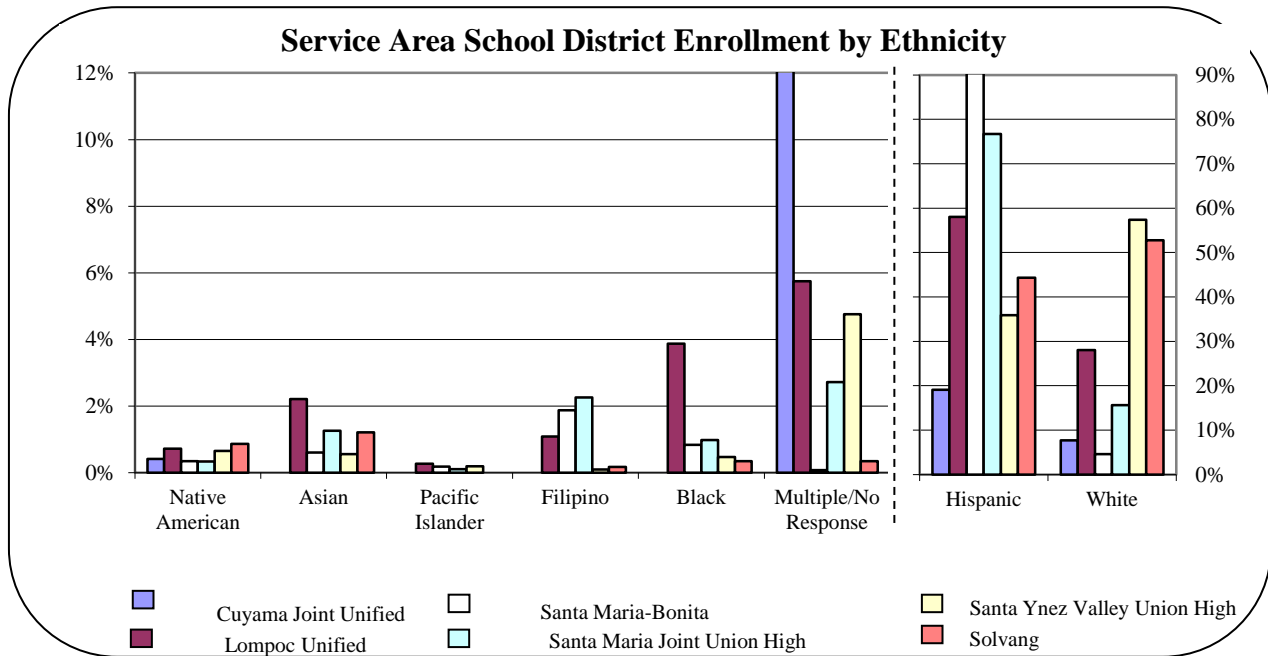


Ethnicity of Service Area School Districts

2010-2011

Ethnicity	Cuyama Joint Unified		Lompoc Unified		Santa Maria-Bonita	
	N	%	N	%	N	%
Native American	1	0.41%	71	0.72%	48	0.34%
Asian	0	0.00%	218	2.21%	85	0.60%
Pacific Islander	0	0.00%	26	0.26%	26	0.18%
Filipino	0	0.00%	107	1.08%	265	1.87%
Black	0	0.00%	382	3.87%	118	0.83%
Multiple/No Response	179	72.76%	568	5.75%	10	0.07%
Hispanic	47	19.11%	5734	58.05%	12981	91.53%
White	19	7.72%	2772	28.06%	649	4.58%
Total	246	100.00%	9878	100.00%	14182	100.00%

Ethnicity	Santa Maria Joint Union High		Santa Ynez Valley Union High		Solvang	
	N	%	N	%	N	%
Native American	26	0.33%	7	0.65%	5	0.87%
Asian	98	1.26%	6	0.56%	7	1.21%
Pacific Islander	8	0.10%	2	0.19%	0	0.00%
Filipino	176	2.26%	1	0.09%	1	0.17%
Black	76	0.98%	5	0.47%	2	0.35%
Multiple/No Response	212	2.72%	51	4.75%	2	0.35%
Hispanic	5978	76.71%	385	35.88%	256	44.29%
White	1219	15.64%	616	57.41%	305	52.77%
Total	7793	100.00%	1073	100.00%	578	100.00%



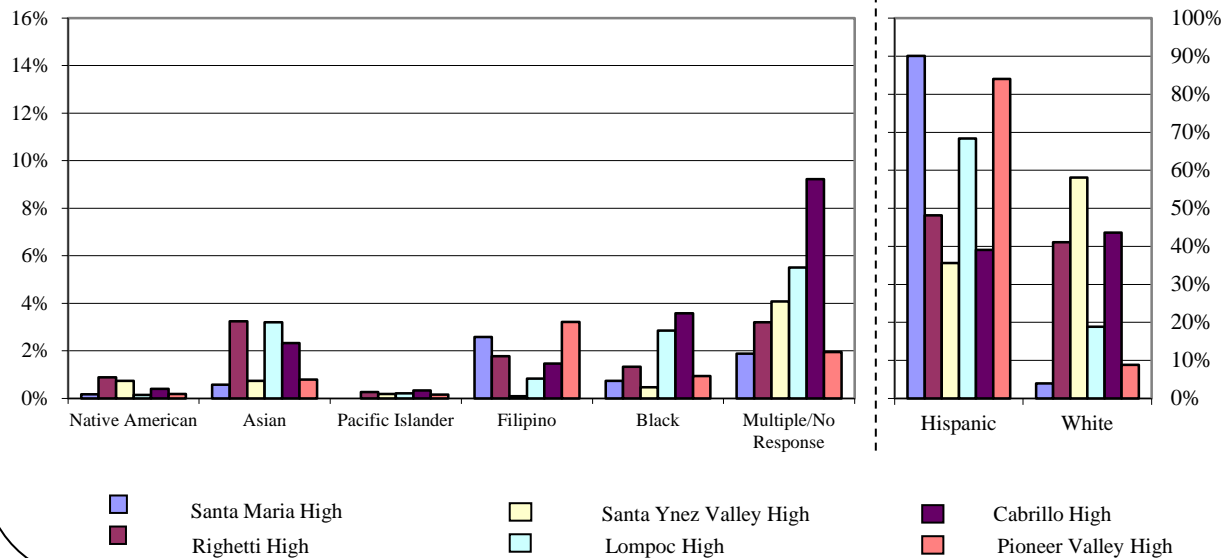
Ethnicity of Top Feeder High Schools

2009-2010

Ethnicity	Santa Maria High		Righetti High		Santa Ynez Valley High	
	N	%	N	%	N	%
Native American	4	0.16%	20	0.89%	8	0.74%
Asian	14	0.57%	73	3.24%	8	0.74%
Pacific Islander	0	0.00%	6	0.27%	2	0.19%
Filipino	63	2.58%	40	1.78%	1	0.09%
Black	18	0.74%	30	1.33%	5	0.46%
Multiple/No Response	46	1.88%	72	3.20%	44	4.07%
Hispanic	2200	90.09%	1085	48.18%	385	35.65%
White	97	3.97%	926	41.12%	627	58.06%
Total	2442	100.00%	2252	100.00%	1080	100.00%

Ethnicity	Lompoc High		Cabrillo High		Pioneer Valley High	
	N	%	N	%	N	%
Native American	2	0.14%	6	0.40%	5	0.19%
Asian	46	3.20%	35	2.32%	21	0.79%
Pacific Islander	3	0.21%	5	0.33%	4	0.15%
Filipino	12	0.84%	22	1.46%	86	3.21%
Black	41	2.86%	54	3.58%	25	0.93%
Multiple/No Response	79	5.50%	139	9.22%	52	1.94%
Hispanic	982	68.38%	589	39.06%	2247	84.00%
White	271	18.87%	658	43.63%	235	8.79%
Total	1436	100.00%	1508	100.00%	2675	100.00%

Top Feeder High School Enrollment by Ethnicity



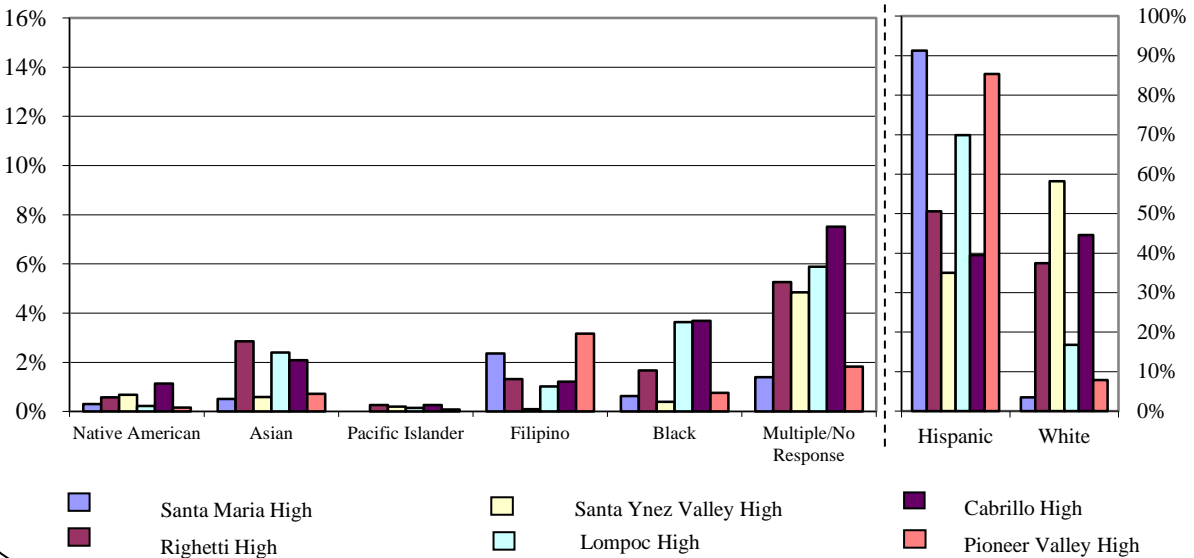
Ethnicity of Top Feeder High Schools

2010-2011

Ethnicity	Santa Maria High		Righetti High		Santa Ynez Valley High	
	N	%	N	%	N	%
Native American	7	0.30%	13	0.57%	7	0.68%
Asian	12	0.51%	65	2.85%	6	0.58%
Pacific Islander	0	0.00%	6	0.26%	2	0.19%
Filipino	56	2.36%	30	1.31%	1	0.10%
Black	15	0.63%	38	1.66%	4	0.39%
Multiple/No Response	33	1.39%	120	5.26%	50	4.85%
Hispanic	2163	91.30%	1155	50.59%	361	35.01%
White	83	3.50%	856	37.49%	600	58.20%
Total	2369	100.00%	2283	100.00%	1031	100.00%

Ethnicity	Lompoc High		Cabrillo High		Pioneer Valley High	
	N	%	N	%	N	%
Native American	3	0.22%	17	1.14%	4	0.15%
Asian	33	2.40%	31	2.08%	19	0.72%
Pacific Islander	2	0.15%	4	0.27%	2	0.08%
Filipino	14	1.02%	18	1.21%	83	3.16%
Black	50	3.64%	55	3.69%	20	0.76%
Multiple/No Response	81	5.89%	112	7.52%	48	1.83%
Hispanic	961	69.89%	588	39.46%	2242	85.41%
White	231	16.80%	665	44.63%	207	7.89%
Total	1375	100.00%	1490	100.00%	2625	100.00%

Top Feeder High School Enrollment by Ethnicity



District Public High Schools -- Academic Performance Index Base and High School Exit Exams

2009 & 2010 Academic Performance Index (API) Base¹

Top Feeder High Schools	2009 API	2007 State-wide Rank	2010 API	2008 State-wide Rank
Cabrillo Senior High	791	8	792	8
Lompoc Senior High	694	4	697	3
Pioneer Valley High	693	4	717	4
Righetti High	757	7	740	5
Santa Maria High	675	3	660	2
Santa Ynez Valley Union High	819	9	844	9

API: The purpose of the API is to measure the academic performance and progress of schools. It is a numeric index that ranges from a low of 200 to a high of 1000. Eighty percent of the API for elementary and middle schools will rest on the California Standards Tests (CST); while almost 90 percent of the API for high schools rests on the standards test and the California High School Exit Exam. Specifically, the API includes the CST English Language Arts, as well as the CST Mathematics results for grades 2-11, the CST Social Science results for grades 10-11, and the California High School Exit Exam (CAHSEE) results. The remainder of the weight continues to be placed on the national, standardized norm-referenced Stanford Achievement Test, Ninth Edition (Stanford 9). By placing limited weight on the norm-referenced test, it is then possible to focus on testing to California's high standards while maintaining the ability to benchmark our students against the rest of the nation's school children.

State-wide Rank: All schools that receive APIs are ranked in deciles by school type based on grade level of instruction: elementary, middle, and high. A rank of 10 is the highest and 1 is the lowest. Each decile in each school type contains 10% of all schools of that type.

California High School Exit Exams -- (Combined for grade 10)²

All Students Tested

English/Language Arts	2009-2010			2010-2011		
	Number Tested	Number Passed	Percent Passed	Number Tested	Number Passed	Percent Passed
Cabrillo Senior High	346	315	91.0%	344	303	88.1%
Lompoc Senior High	350	258	73.7%	313	261	83.4%
Pioneer Valley High	744	566	76.1%	639	512	80.1%
Righetti High	519	434	83.6%	552	478	86.6%
Santa Maria High	616	367	59.6%	556	366	65.8%
Santa Ynez Valley Union High	279	268	96.1%	232	216	93.1%

Mathematics	Number Tested	Number Passed	Percent Passed	Number Tested	Number Passed	Percent Passed
	Cabrillo Senior High	348	297	85.3%	343	283
Lompoc Senior High	350	272	77.7%	343	246	71.7%
Pioneer Valley High	745	600	80.5%	649	542	83.5%
Righetti High	521	444	85.2%	551	469	85.1%
Santa Maria High	617	476	77.1%	563	427	75.8%
Santa Ynez Valley Union High	279	264	94.6%	235	209	88.9%

Sources: ¹ <http://www.cde.ca.gov/ta/ac/ap/apireports.asp>

² [www.sbceo.k12.ca.us/CA High School Exit Exams](http://www.sbceo.k12.ca.us/CA_High_School_Exit_Exams)