

1. *The Community*

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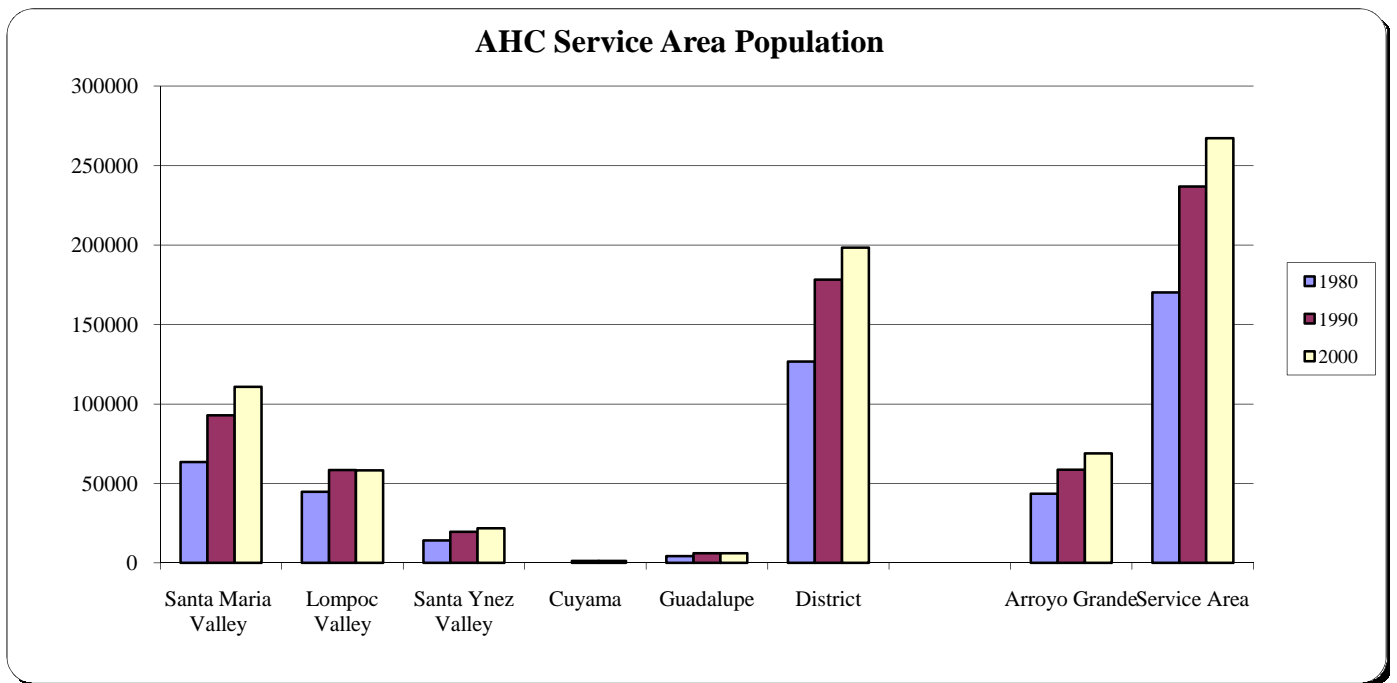
US Census Divisions in the AHC District

Population Totals								
	Santa Maria Valley	Lompoc Valley	Santa Ynez Valley	Cuyama	Guadalupe	District	Arroyo Grande	Service Area
1980	63440	44738	14097	--	4383	126658	43604	170262
1990	92993	58447	19542	1206	6030	178218	58659	236877
2000	110773	58301	21859	1349	6063	198345	68960	267305

Percent Changes								
	Santa Maria Valley	Lompoc Valley	Santa Ynez Valley	Cuyama	Guadalupe	District	Arroyo Grande	Service Area
1980-1990	46.6%	30.6%	38.6%	--	37.6%	40.7%	34.5%	39.1%
1990-2000	19.1%	-0.2%	11.9%	11.9%	0.5%	11.3%	17.6%	12.8%

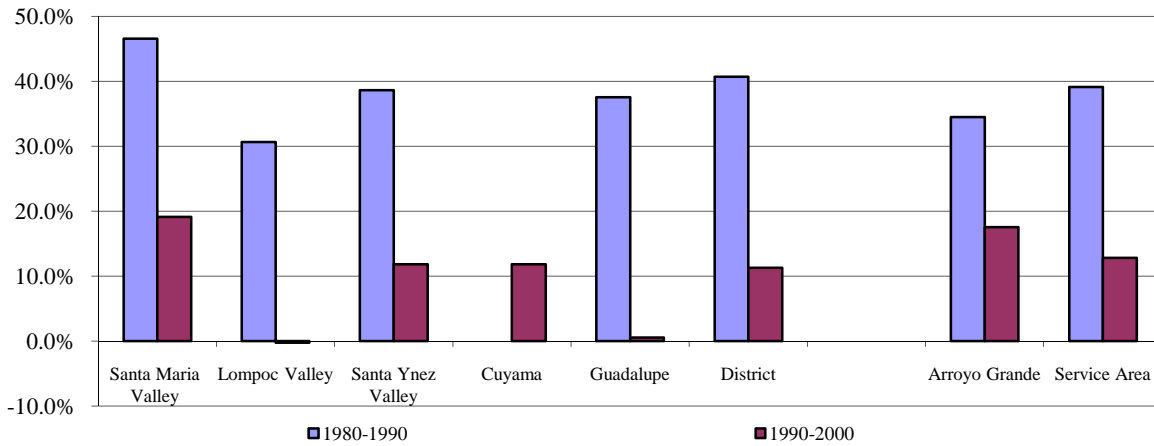
Numeric Changes								
	Santa Maria Valley	Lompoc Valley	Santa Ynez Valley	Cuyama	Guadalupe	District	Arroyo Grande	Service Area
1980-1990	29553	13709	5445	--	1647	51560	15055	66615
1990-2000	17780	-146	2317	143	33	20127	10301	30428

These data reflect population totals for census divisions in the AHC district and service areas (including unincorporated areas).

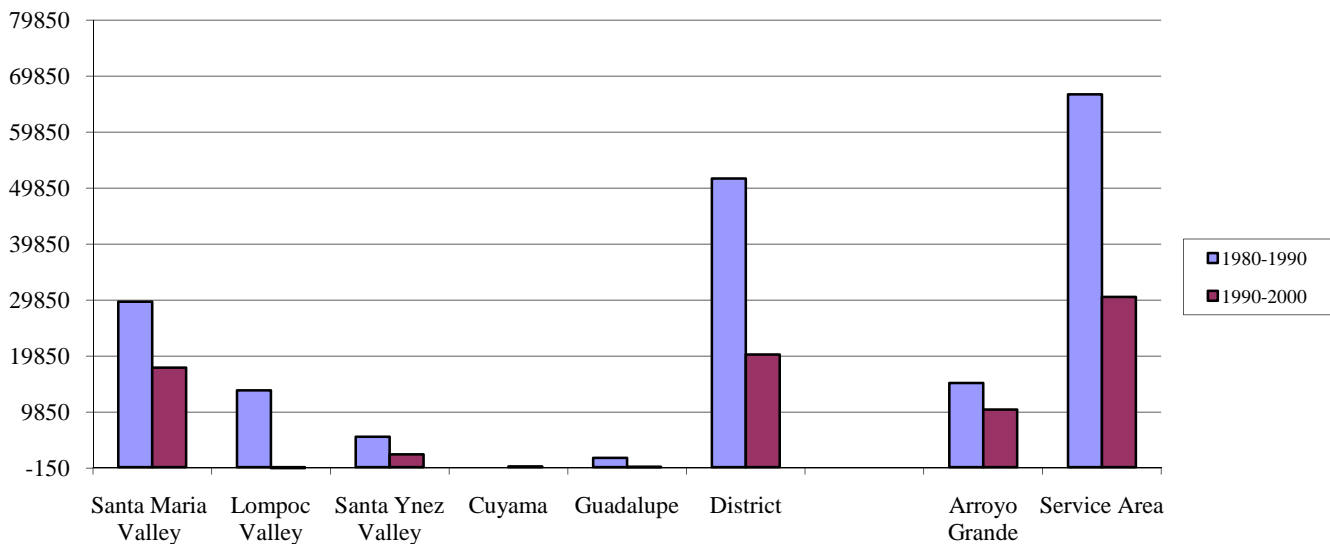


US Census Divisions in the AHC District

AHC Service Area Population Percent Changes



AHC Service Area Population Growth

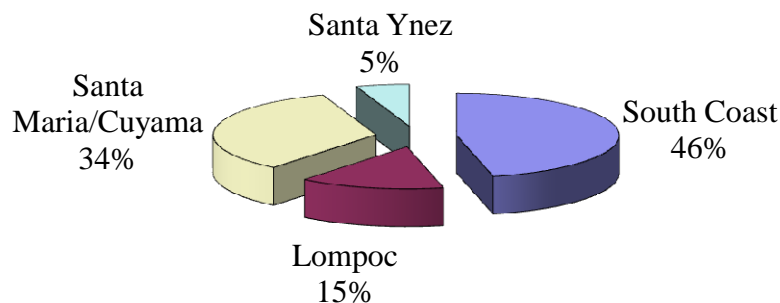


Between 1980 and 1990 district population increased 41 percent. Over the ten year period between 1990 and 2000 district population increased 11 percent. District population now stands at 236,877. Including the Arroyo Grande census division, service area population totals 267,305 -- a 13 percent increase over 1990. Santa Maria Valley experienced a 19 percent population increase over the past ten years while Lompoc Valley population remained flat. As indicated on the next page, Santa Maria Valley is expected to grow 27.5 percent over the next ten years, Lompoc Valley is expected to grow by 18 percent, and Santa Ynez is expected to grow by 24 percent.

Population Forecast

	2000	2005	2010	2015	2020	2025	2030
Lompoc Valley	58,300	65,000	68,600	71,100	72,300	73,700	75,100
City of Lompoc	41,100	43,500	44,900	46,100	47,200	48,500	49,900
Lompoc CCD - uninc	17,200	22,000	23,800	25,000	25,100	25,200	25,300
Santa Maria Valley	110,700	127,400	141,100	155,100	163,300	165,500	167,400
City of Santa Maria	77,400	87,800	96,300	105,000	109,600	111,200	112,300
SM CCD - Uninc	33,300	39,600	44,800	50,100	53,700	54,300	55,100
Guadalupe	6,100	6,600	6,700	7,000	7,200	7,300	7,600
City Guadalupe	5,700	5,900	6,000	6,200	6,400	6,500	6,700
Guadalupe -- Uninc	400	700	700	800	800	800	900
Santa Ynez Valley	21,800	25,200	26,900	27,400	27,300	27,500	27,600
City of Solvang	5,300	5,700	6,100	6,400	6,400	6,500	6,500
SY CCD - Uninc	12,700	14,100	15,000	15,100	15,100	15,100	15,200
City of Buellton	3,800	5,400	5,800	5,800	5,800	5,900	5,900
Cuyama	1,400	1,300	1,400	1,400	1,400	1,500	1,600
Total North County	198,300	225,500	244,700	262,000	271,500	275,500	279,300
Percent Change		13.7%	8.5%	7.1%	3.6%	1.5%	1.4%

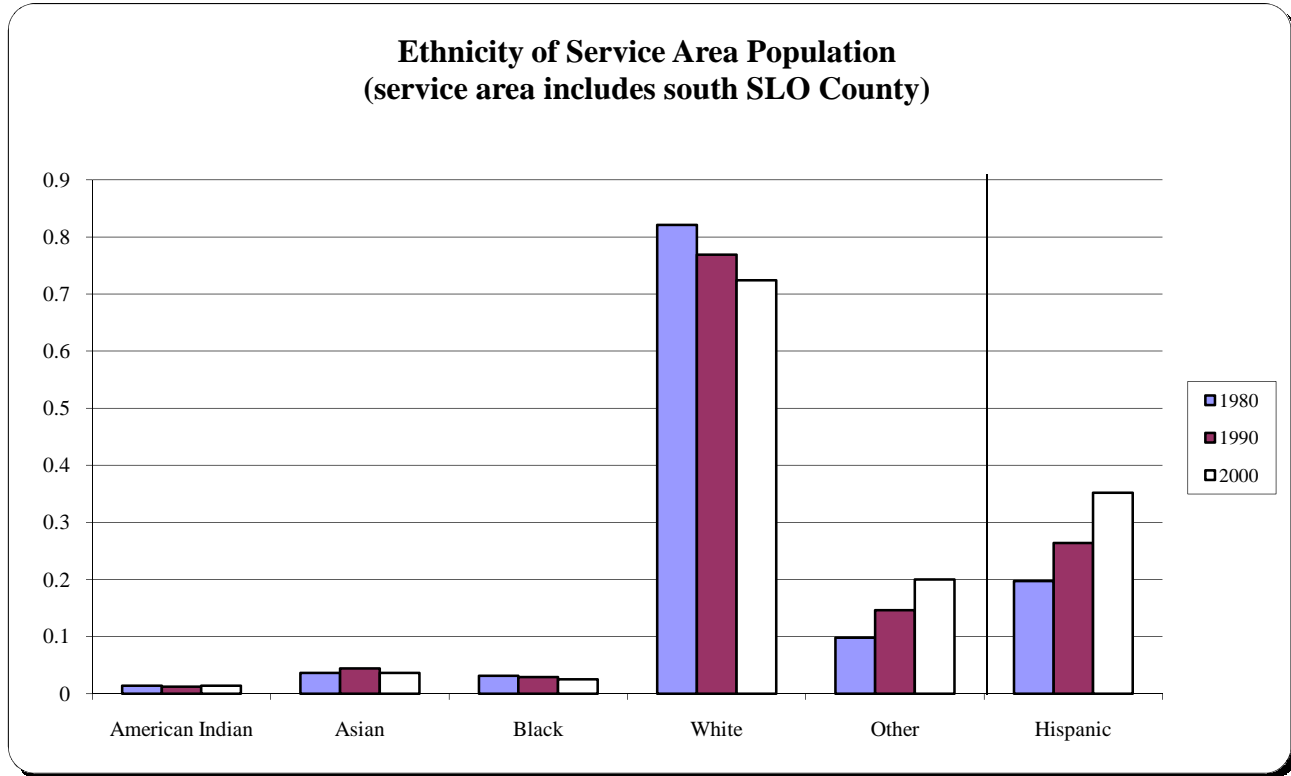
2030 Projected Population Distribution of Santa Barbara County



South Coast includes Carpenteria CCD and Santa Barbara CCD

Population in the north county is expected to increase by 41 percent by the year 2030. The unincorporated area of Orcutt is forecast to grow by 65 percent. Population in the south coast is expected to grow by 20 percent in 2030. By the year 2030, population in the north county will comprise 53 percent of Santa Barbara County Population

Ethnicity of Allan Hancock College Service Area



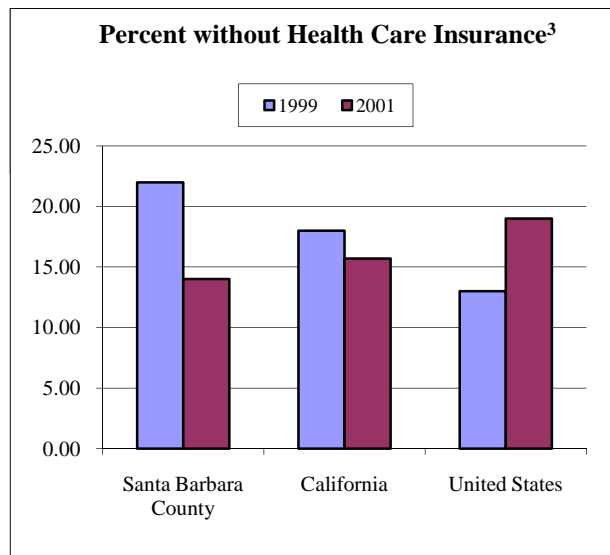
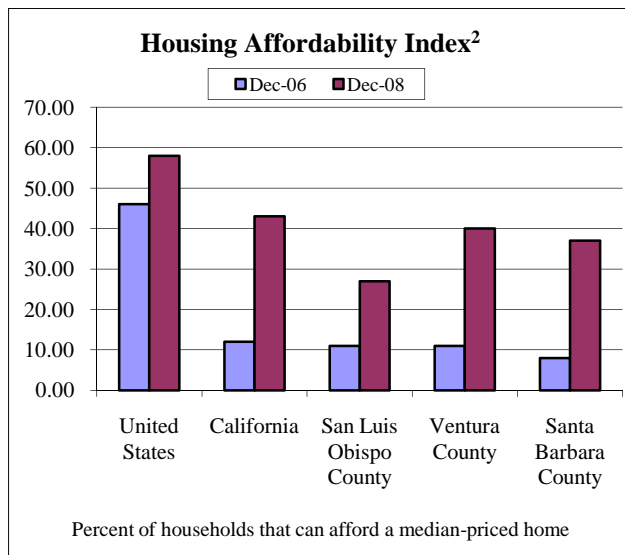
	SM Valley		Lompoc Valley		SY Valley		Guadalupe		Arroyo Grande	
Total population	110,773		58,301		21,859		6,063		68,960	
One race	105,310		55,348		21,147		5,629		66,282	
White	73,065	66%	40,712	70%	18,855	86%	2,863	47%	57,095	83%
Black or African Amr.	1,941	2%	4,201	7%	83	0%	40	1%	490	1%
Native Am and Alaska Native	1,683	2%	800	1%	402	2%	107	2%	738	1%
Asian	4,682	4%	2,138	4%	238	1%	346	6%	1,765	3%
Native Hawaiian and Pacific Isl	181	0%	202	0%	24	0%	9	0%	92	0%
Some other race	23,758	21%	7,295	13%	1,545	7%	2,264	37%	6,102	9%
Two or more races	5,463		2,953		712		434		2,678	

Hispanic or Latino		SM Valley		Lompoc Valley		SY Valley		Guadalupe		Arroyo Grande	
Total population		110,773		58,301		21,859		6,063		68,960	
Hispanic or Latino		52,444	47%	17,564	30%	4,318	20%	5,009	83%	14,361	21%
Not Hispanic or Latino		58,329	53%	40,737	70%	17,541	80%	1,054	17%	54,599	79%

2008 Population Characteristics

North Santa Barbara County¹

	Santa Maria	Lompoc	Guadalupe	North Santa Barbara County	Santa Barbara County
<u>Income</u>					
Est. Median Household Income	\$ 44,989	\$ 44,589	\$ 42,085	\$ 49,860	\$ 57,822
Est. Per Capita Income	\$ 16,779	\$ 18,595	\$ 15,170	\$ 20,451	\$ 28,115
<u>HH Poverty Status</u>					
Income Less than \$15,000	12.1%	13.7%	15.5%	10.7%	10.4%
Income \$15,000 - \$24,999	13.1%	12.0%	13.2%	10.8%	9.2%
Income \$25,000 - \$34,999	12.9%	13.4%	13.5%	11.6%	9.8%
<u>Educational Level (age 25 +)</u>					
Less than 9th grade	24.2%	12.7%	40.9%	16.4%	11.5%
Some High School, no diploma	14.9%	13.6%	14.8%	12.6%	10.1%
High School Grad (or GED)	22.5%	24.8%	21.1%	22.7%	19.0%
Some College	21.3%	26.3%	16.5%	24.8%	23.0%
Associate Degree	6.0%	8.9%	2.4%	8.0%	7.6%
Bachelor's Degree	7.6%	9.3%	2.9%	10.0%	17.6%
Graduate/Professional Degree	3.4%	4.4%	1.4%	5.5%	11.1%

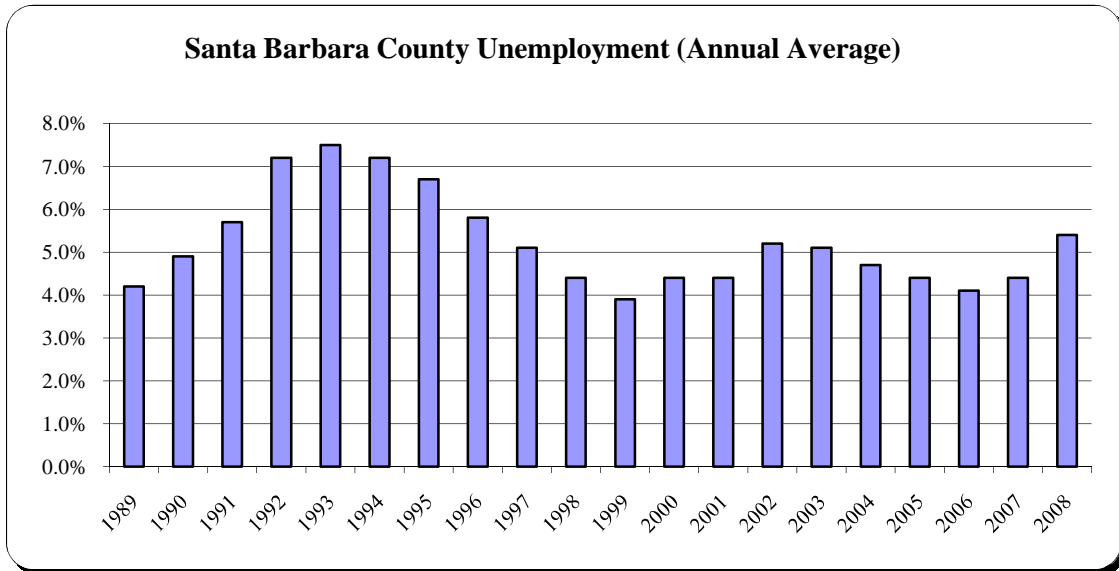


Sources: ¹UCSB Economic Forecast Project, *North Santa Barbara Economic Outlook 2008*

²California Association of Realtors <http://www.car.org/marketdata/data/haitraditional/>

³Santa Barbara South Coast *Community Indicators 2002*

Employment Data



Local Employment (Number of Jobs)

	2001	2002	2003	2004	2005	2006	2007	2008*
Santa Maria Employment								
All Sectors	43,273	43,680	45,935	46,917	48,842	48,954	49,639	49,005
% Change	-0.1%	0.9%	5.2%	2.1%	4.1%	0.3%	1.4%	-1.3%
Lompoc Employment								
All Sectors	20,132	21,309	21,708	20,791	20,257	19,981	20,075	19,868
% Change	-6.3%	5.8%	1.9%	-4.2%	-2.6%	-0.7%	0.5%	-1.0%

Gross City Product (Billions of Dollars)

Santa Maria Valley	3.8	3.9	4.3	4.8	5	5	5.3	5.6
% change	5.4%	2.6%	10.3%	11.6%	4.2%	0.0%	6.0%	5.7%
Lompoc Valley	2.0	2.2	2.3	2.5	2.6	2.7	2.8	2.9
% change	5.3%	10.0%	4.5%	8.7%	4.0%	3.8%	3.7%	3.6%

*estimated

Top Fifty Occupations With the Fastest Growth in Santa Barbara County, 2006-2016

Occupation	Annual Averages		Absolute Change	Percent Change
	2006	2016*		
Personal and Home Care Aides	2640	4100	1460	55.3%
Network Systems and Data Communications Analysts	220	320	100	45.5%
Service Station Attendants	70	100	30	42.9%
Computer Software Engineers, Applications	830	1160	330	39.8%
Chemists	50	70	20	40.0%
Industrial Engineers	260	360	100	38.5%
Home Health Aides	900	1240	340	37.8%
Computer and Information Scientists, Research	80	110	30	37.5%
Other Personal Care and Service Workers	4340	5,950	1610	37.1%
Logisticians	170	230	60	35.3%
Database Administrators	120	160	40	33.3%
Substance Abuse and Behavioral Disorder Counselors	60	80	20	33.3%
Communications Teachers, Postsecondary	60	80	20	33.3%
Skin Care Specialists	270	360	90	33.3%
Machine Feeders and Offbearers	90	120	30	33.3%
Mixing and Blending Machine Workers	90	120	30	33.3%
Structural Metal Fabricators and Fitters	60	80	20	33.3%
Printing Machine Operators	100	130	30	30.0%
Veterinary Technologists and Technicians	100	130	30	30.0%
Pharmacy Technicians	240	310	70	29.2%
Health Specialties Teachers, Postsecondary	70	90	20	28.6%
Education Teachers, Postsecondary	70	90	20	28.6%
Compensation and Job Analysis Specialists	70	90	20	28.6%
Meat, Poultry, and Fish Cutters and Trimmers	70	90	20	28.6%
Personal Appearance Workers	630	810	180	28.6%
Gaming Dealers	70	90	20	28.6%
Manicurists and Pedicurists	220	280	60	27.3%
Computer Systems Analysts	380	480	100	26.3%
Farm, Ranch, and Other Agricultural Managers	1730	2200	470	27.2%
Personal Care and Service Occupations	7280	9250	1970	27.1%
Nursing, Psychiatric, and Home Health Aides	2030	2540	510	25.1%
Computer Software Engineers, Systems Software	780	980	200	25.6%
Biological Science Teachers, Postsecondary	80	100	20	25.0%
Art, Drama, and Music Teachers, Postsecondary	210	260	50	23.8%
Management Analysts	900	1120	220	24.4%
Mathematical Science Teachers, Postsecondary	130	160	30	23.1%
English Language Teachers, Postsecondary	220	270	50	22.7%
Sales Representatives, Technical and Scientific	300	370	70	23.3%
Welders, Cutters, Solderers, and Brazers	350	430	80	22.9%
Printing Workers	170	210	40	23.5%
Extraction Workers, All Other	90	110	20	22.2%
Service Unit Operators, Oil, Gas, and Mining	90	110	20	22.2%
Roustabouts, Oil and Gas	90	110	20	22.2%
Production Workers, All Other	140	170	30	21.4%
Graduate Teaching Assistants	1370	1670	300	21.9%
Psychology Teachers, Postsecondary	140	170	30	21.4%
Nursing Instructors and Teachers, Postsecondary	90	110	20	22.2%
Postsecondary Teachers	4670	5670	1000	21.4%
Social and Human Service Assistants	580	710	130	22.4%
Computer Hardware Engineers	90	110	20	22.2%
TOTAL OF THESE OCCUPATIONS	33,860	44,060	10,200	30.1%

*Projected Employment

Top Employers

Top Employers – North Santa Barbara County May-08
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<u>Rank</u>	<u>Company</u>	<u>Location</u>	<u>Industry</u>	<u>Jobs</u>
1	Vandenberg Air Force Base	Lompoc	National Security	4,374
2	Santa Maria Bonita School District	Santa Maria	Public Education	1,600
3	Lompoc Unified School District	Lompoc	Public Education	1,452
4	Marian Medical Center	Santa Maria	Health Care and Social Assistance	1,440
5	Allan Hancock College	Santa Maria	Public Education	1,355
6	Den-Mat Corporation	Santa Maria	Durables Manufacturing	755
7	Santa Maria Joint Union School District	Santa Maria	Public Education	728
8	Orcutt Union School District	Santa Maria	Public Education	707
9	Federal Correction Institution	Lompoc	Public Administration	530
10	C & D Zodiac	Santa Maria	Durables Manufacturing	525
11	City of Lompoc	Lompoc	Public Administration	507
12	Lompoc Hospital	Lompoc	Health Care and Social Assistance	500
13	Lockheed Martin Corporation	Vandenberg	Durables Manufacturing	491
14	City of Santa Maria	Santa Maria	Public Administration	462
15	United Launch Alliance	Lompoc	Durables Manufacturing	414
16	Rabobank	North Santa Barbara Coun	Finance/Insurance	384
17	United Parcel Telephone Service	Santa Maria	Information & Communications	372
18	Vocational Training Center	Santa Maria	Educational Services	318
19	Home Depot	Lompoc / Santa Maria	Retail Trade	287
20	Costco	Santa Maria	Wholesale Trade	247

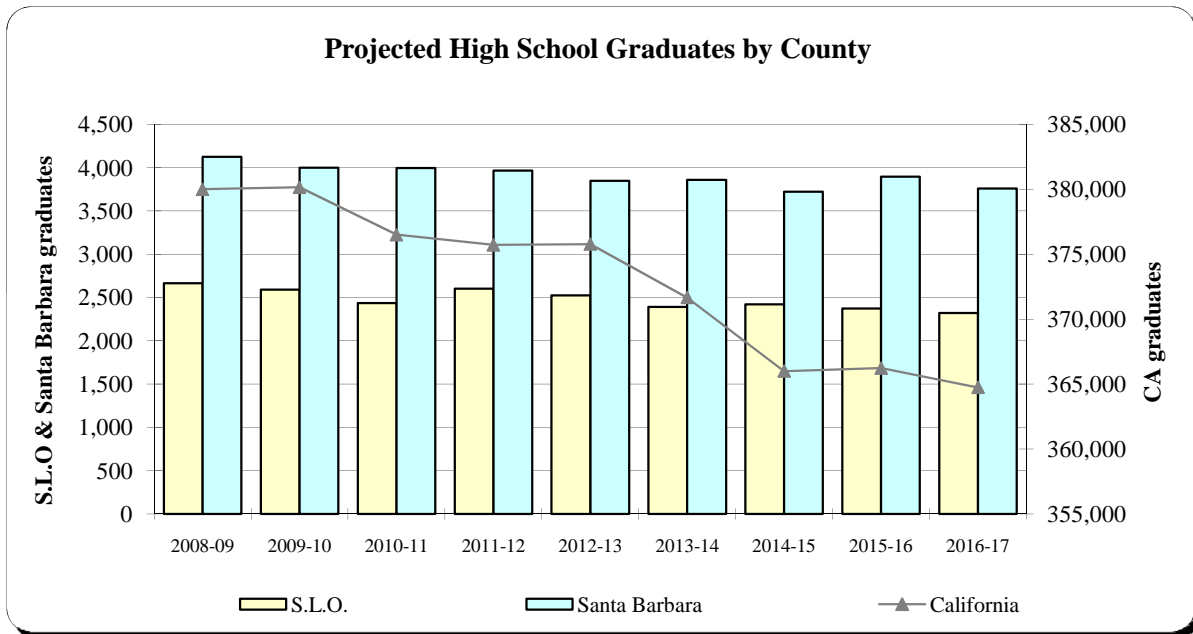
Public School Enrollment

PROJECTED CALIFORNIA GRADED K-12 SCHOOL ENROLLMENT BY COUNTY BY SCHOOL YEAR

	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17
S.L.O.	34,707	34,663	34,682	34,937	35,148	35,320	35,658	36,000	36,424
% change	-1.7%	-0.1%	0.1%	0.7%	0.6%	0.5%	1.0%	1.0%	1.2%
Santa Barbara									
Barbara	65,920	65,932	66,098	66,230	66,513	66,970	67,364	67,978	68,426
% change	-1.0%	0.0%	0.3%	0.2%	0.4%	0.7%	0.6%	0.9%	0.7%
California	6,242,798	6,223,967	6,226,723	6,240,880	6,260,026	6,268,202	6,284,779	6,317,683	6,357,668
% change	0.1%	-0.3%	0.0%	0.2%	0.3%	0.1%	0.3%	0.5%	0.6%

PROJECTED CALIFORNIA PUBLIC HIGH SCHOOL GRADUATES BY COUNTY BY SCHOOL YEAR

	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17
S.L.O.	2,665	2,592	2,438	2,603	2,525	2,391	2,422	2,375	2,321
% change	-2.2%	-2.7%	-5.9%	6.8%	-3.0%	-5.3%	1.3%	-1.9%	-2.3%
Santa Barbara									
Barbara	4,124	3,999	3,997	3,967	3,849	3,858	3,723	3,895	3,759
% change	7.5%	-3.0%	-0.1%	-0.8%	-3.0%	0.2%	-3.5%	4.6%	-3.5%
California	380,010	380,153	376,505	375,731	375,788	371,671	366,007	366,232	364,751
% change	6.6%	0.0%	-1.0%	-0.2%	0.0%	-1.1%	-1.5%	0.1%	-0.4%



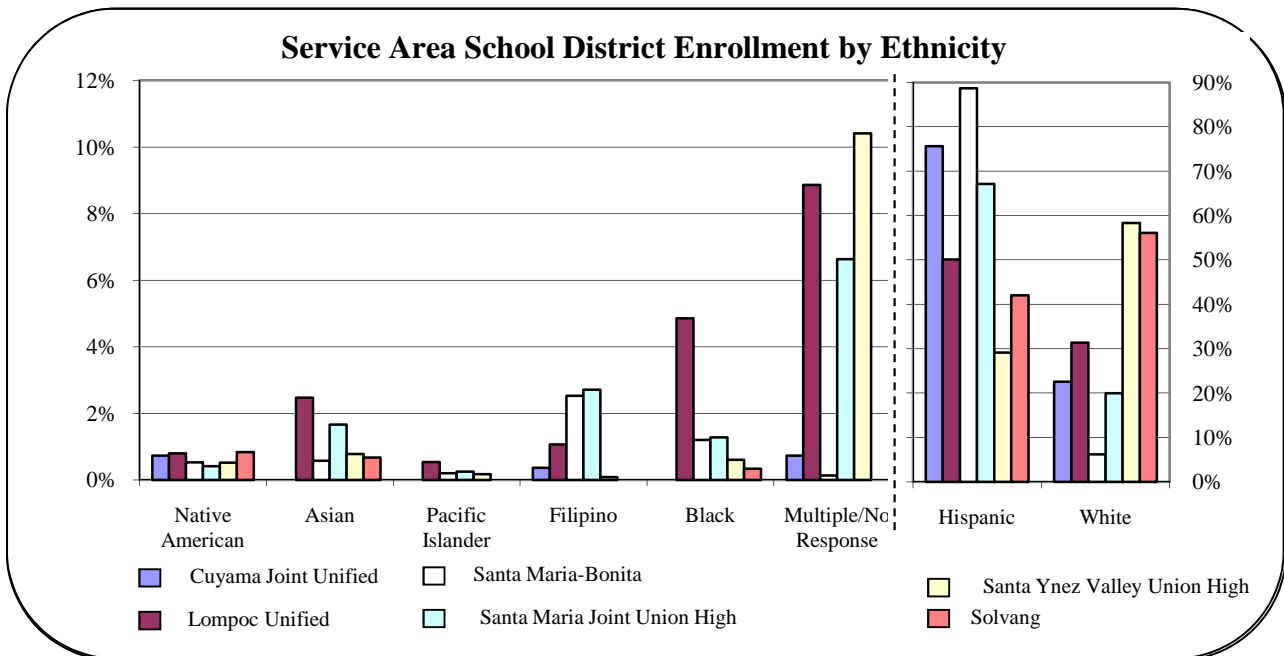
Feeder high schools to Allan Hancock College are primarily from north Santa Barbara County and south San Luis Obispo County. The number of graduates is expected to gradually decline each year after 2009-2010.

Ethnicity of Service Area School Districts

2007

Ethnicity	Cuyama Joint Unified		Lompoc Unified		Santa Maria-Bonita	
	N	%	N	%	N	%
Native American	2	0.67%	89	0.84%	65	0.49%
Asian	0	0.00%	255	2.42%	78	0.59%
Pacific Islander	0	0.00%	59	0.56%	28	0.21%
Filipino	1	0.34%	106	1.00%	344	2.62%
Black	0	0.00%	510	4.83%	189	1.44%
Multiple/No Response	1	0.34%	1038	9.84%	0	0.00%
Hispanic	199	66.78%	5173	49.03%	11554	87.92%
White	95	31.88%	3321	31.48%	884	6.73%
Total	298	100.00%	10551	100.00%	13142	100.00%

Ethnicity	Santa Maria Joint Union High		Santa Ynez Valley Union High		Solvang	
	N	%	N	%	N	%
Native American	35	0.45%	16	1.42%	4	0.68%
Asian	122	1.58%	8	0.71%	1	0.17%
Pacific Islander	16	0.21%	2	0.18%	0	0.00%
Filipino	232	3.00%	1	0.09%	0	0.00%
Black	106	1.37%	6	0.53%	2	0.34%
Multiple/No Response	421	5.44%	123	10.88%	1	0.17%
Hispanic	5072	65.48%	321	28.41%	246	41.69%
White	1742	22.49%	653	57.79%	336	56.95%
Total	7746	100.00%	1130	100.00%	590	100.00%

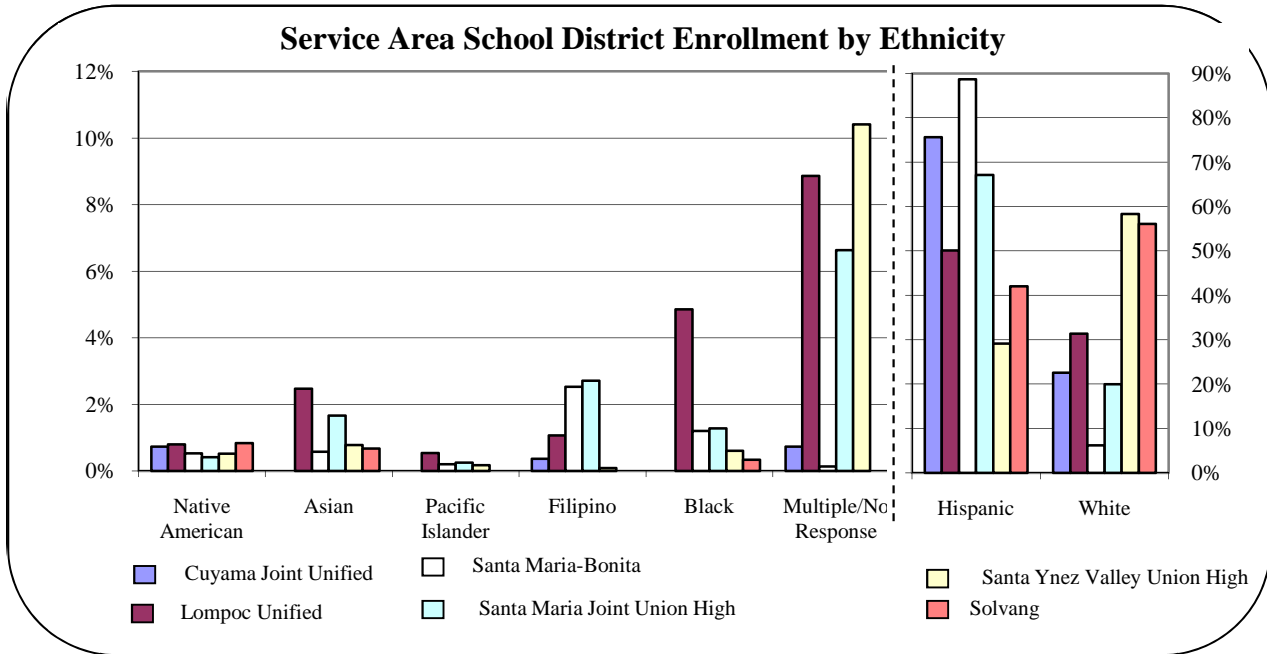


Ethnicity of Service Area School Districts

2008

Ethnicity	Cuyama Joint Unified		Lompoc Unified		Santa Maria-Bonita	
	N	%	N	%	N	%
Native American	2	0.73%	82	0.79%	69	0.52%
Asian	0	0.00%	255	2.47%	76	0.57%
Pacific Islander	0	0.00%	55	0.53%	26	0.20%
Filipino	1	0.36%	110	1.07%	334	2.53%
Black	0	0.00%	501	4.85%	159	1.20%
Multiple/No Response	2	0.73%	915	8.86%	17	0.13%
Hispanic	208	75.64%	5174	50.10%	11729	88.68%
White	62	22.55%	3235	31.33%	816	6.17%
Total	275	100.00%	10327	100.00%	13226	100.00%

Ethnicity	Santa Maria Joint Union High		Santa Ynez Valley Union High		Solvang	
	N	%	N	%	N	%
Native American	32	0.41%	6	0.52%	5	0.84%
Asian	129	1.66%	9	0.77%	4	0.67%
Pacific Islander	19	0.25%	2	0.17%	0	0.00%
Filipino	210	2.71%	1	0.09%	0	0.00%
Black	99	1.28%	7	0.60%	2	0.34%
Multiple/No Response	514	6.63%	121	10.41%	0	0.00%
Hispanic	5200	67.08%	338	29.09%	251	42.04%
White	1549	19.98%	678	58.35%	335	56.11%
Total	7752	100.00%	1162	100.00%	597	100.00%



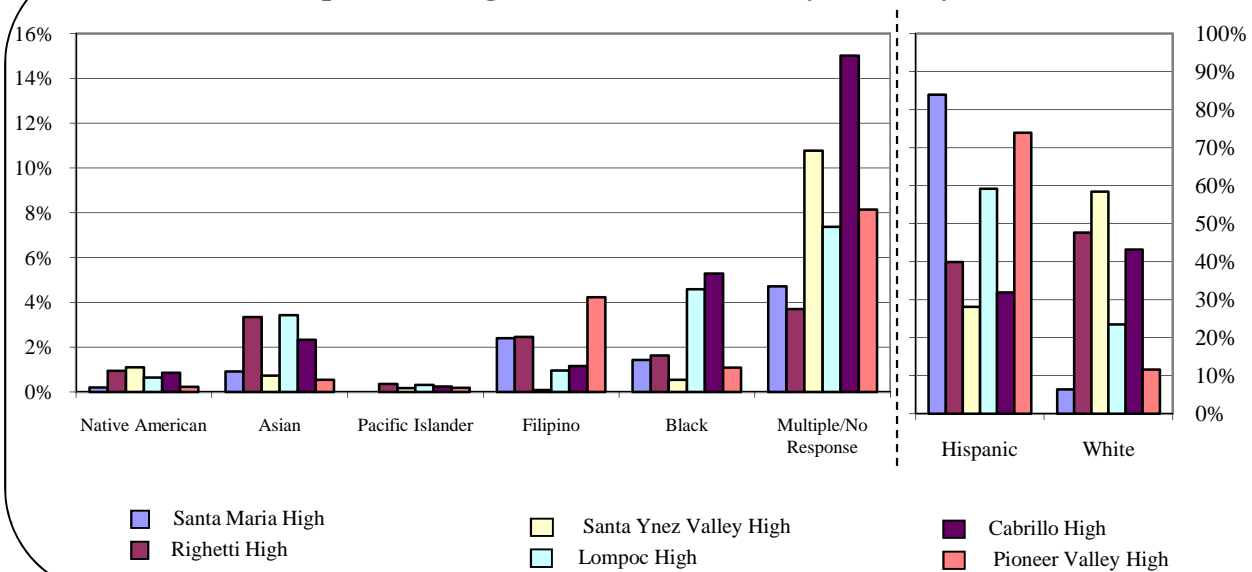
Ethnicity of Top Feeder High Schools

2007

Ethnicity	Santa Maria High		Righetti High		Santa Ynez Valley High	
	N	%	N	%	N	%
Native American	5	0.21%	24	0.95%	12	1.10%
Asian	22	0.93%	84	3.34%	8	0.74%
Pacific Islander	0	0.00%	9	0.36%	2	0.18%
Filipino	57	2.40%	62	2.47%	1	0.09%
Black	34	1.43%	41	1.63%	6	0.55%
Multiple/No Response	112	4.72%	93	3.70%	117	10.77%
Hispanic	1993	83.95%	1003	39.90%	305	28.08%
White	151	6.36%	1198	47.65%	635	58.47%
Total	2374	100.00%	2514	100.00%	1086	100.00%

Ethnicity	Lompoc High		Cabrillo High		Pioneer Valley High	
	N	%	N	%	N	%
Native American	10	0.65%	14	0.86%	6	0.23%
Asian	53	3.43%	38	2.34%	14	0.54%
Pacific Islander	5	0.32%	4	0.25%	5	0.19%
Filipino	15	0.97%	19	1.17%	109	4.23%
Black	71	4.59%	86	5.29%	28	1.09%
Multiple/No Response	114	7.37%	244	15.02%	210	8.15%
Hispanic	915	59.18%	518	31.88%	1906	73.93%
White	363	23.48%	702	43.20%	300	11.64%
Total	1546	100.00%	1625	100.00%	2578	100.00%

Top Feeder High School Enrollment by Ethnicity



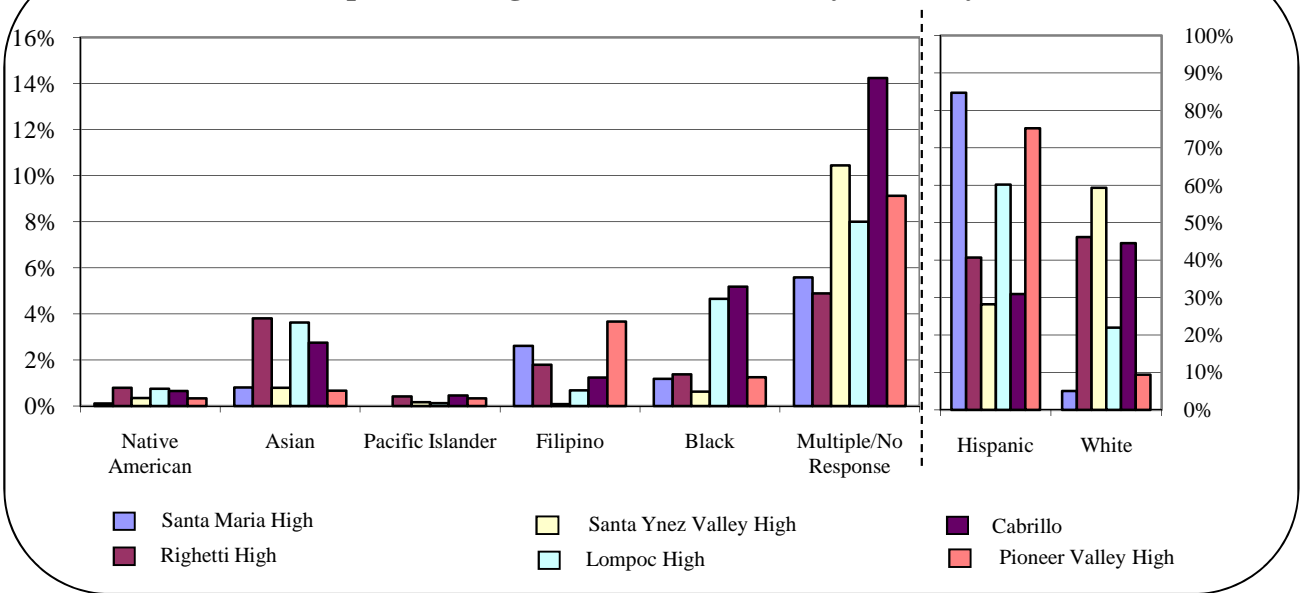
Ethnicity of Top Feeder High Schools

2008

Ethnicity	Santa Maria High		Righetti High		Santa Ynez Valley High	
	N	%	N	%	N	%
Native American	3	0.12%	19	0.80%	4	0.36%
Asian	20	0.82%	91	3.81%	9	0.80%
Pacific Islander	0	0.00%	10	0.42%	2	0.18%
Filipino	64	2.61%	43	1.80%	1	0.09%
Black	29	1.18%	33	1.38%	7	0.63%
Multiple/No Response	137	5.59%	117	4.90%	117	10.45%
Hispanic	2077	84.71%	972	40.70%	316	28.21%
White	122	4.98%	1103	46.19%	664	59.29%
Total	2452	100.00%	2388	100.00%	1120	100.00%

Ethnicity	Lompoc High		Cabrillo High		Pioneer Valley High	
	N	%	N	%	N	%
Native American	11	0.75%	10	0.66%	9	0.33%
Asian	53	3.63%	42	2.76%	18	0.67%
Pacific Islander	2	0.14%	7	0.46%	9	0.33%
Filipino	10	0.68%	19	1.25%	99	3.67%
Black	68	4.65%	79	5.18%	34	1.26%
Multiple/No Response	117	8.00%	217	14.24%	246	9.12%
Hispanic	880	60.19%	472	30.97%	2029	75.23%
White	321	21.96%	678	44.49%	253	9.38%
Total	1462	100.00%	1524	100.00%	2697	100.00%

Top Feeder High School Enrollment by Ethnicity



District Public High Schools -- Academic Performance Index Base and High School Exit Exams

2007 & 2008 Academic Performance Index (API) Base¹

Top Feeder High Schools	2007 API	2007 State-wide Rank	2008 API	2008 State-wide Rank
Cabrillo Senior High	768	8	769	8
Lompoc Senior High	684	5	687	4
Pioneer Valley High	687	5	684	4
Righetti High	729	7	747	7
Santa Maria High	626	2	660	3
Santa Ynez Valley Union High	809	9	795	9

API: The purpose of the API is to measure the academic performance and progress of schools. It is a numeric index that ranges from a low of 200 to a high of 1000. Eighty percent of the API for elementary and middle schools will rest on the California Standards Tests (CST); while almost 90 percent of the API for high schools rests on the standards test and the California High School Exit Exam. Specifically, the API includes the CST English Language Arts, as well as the CST Mathematics results for grades 2-11, the CST Social Science results for grades 10-11, and the California High School Exit Exam (CAHSEE) results. The remainder of the weight continues to be placed on the national, standardized norm-referenced Stanford Achievement Test, Ninth Edition (Stanford 9). By placing limited weight on the norm-referenced test, it is then possible to focus on testing to California's high standards while maintaining the ability to benchmark our students against the rest of the nation's school children.

State-wide Rank: All schools that receive APIs are ranked in deciles by school type based on grade level of instruction: elementary, middle, and high. A rank of 10 is the highest and 1 is the lowest. Each decile in each school type contains 10% of all schools of that type.

California High School Exit Exams -- (Combined for grade 10)²

All Students Tested

English/Language Arts	2006-2007			2007-2008		
	Number Tested	Number Passed	Percent Passed	Number Tested	Number Passed	Percent Passed
Cabrillo Senior High	385	323	83.9%	505	381	75.4%
Lompoc Senior High	400	290	72.5%	618	398	64.4%
Pioneer Valley High	667	519	77.8%	1043	585	56.1%
Righetti High	682	558	81.8%	848	629	74.2%
Santa Maria High	570	334	58.6%	1179	511	43.3%
Santa Ynez Valley Union High	296	249	84.1%	323	273	84.5%

Mathematics	Number Tested	Number Passed	Percent Passed	Number Tested	Number Passed	Percent Passed
	Cabrillo Senior High	391	318	81.3%	513	367
Lompoc Senior High	401	295	73.6%	614	378	61.6%
Pioneer Valley High	670	510	76.1%	917	609	66.4%
Righetti High	681	573	84.1%	818	630	77.0%
Santa Maria High	574	406	70.7%	969	545	56.2%
Santa Ynez Valley Union High	292	258	88.4%	310	259	83.5%

Sources: ¹ <http://www.cde.ca.gov/ta/ac/ap/apireports.asp>

² www.sbceo.k12.ca.us/CA_High_School_Exit_Exams